

Information Technology Procurement and Contracting

June 17, 2014



Agenda

- Mission
- Organization
- Team
- Customer Partnership Focus
- Liaison Role
- Procurement Reform Project
- Training
- Future Forum Topics



Mission

- Provide centralized leadership in efficiently and cost-effectively managing resources necessary to support the delivery of state government services.



DES Organization of IT Solutions

Director

Deputy

Contract & Legal Services (CLS)

Enterprise Technology
Solutions (ETS)

IT Master Contracts

Agency Contracting
and Consulting (ACCO)



Current IT Master Contracts Team

- Becci and Scott
 - New to the Master Contract Team
 - Not to IT Procurement
- 10 procurement & contract specialists



Customer Partnership Focus

- Engage OCIO/CTS/DES
- Listen and give customer a stake in the outcome
- Provide market segment negotiation expertise
- Align business need with available procurement/contract resources



Liaison Role

- Expertise
- Review & Advise
 - SOW, Risk Assessment, Requirements Review, Financial Scoring Models, Procurement & Negotiation Strategies
- Collaboration
- Concept Review and Investment Plan Support



Training

- Purchasing & Procurement 101
- IT Procurement
- Contract Management



OCIO Forum Future Topics

- What would you like to see going forward?

